



# Premier Farm Credit

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## 2nd QUARTER REPORT 2020



## **MANAGEMENT'S DISCUSSION AND ANALYSIS OF FINANCIAL CONDITION AND RESULTS OF OPERATIONS**

(Unaudited)

The following discussion summarizes the financial position and results of operations of Premier Farm Credit, ACA for the six months ended June 30, 2020, with comparisons to prior periods. You should read these comments along with the accompanying financial statements and footnotes and the 2019 Annual Report to Shareholders. The accompanying financial statements were prepared under the oversight of our Audit Committee.

The shareholders' investment in Premier Farm Credit, ACA is materially affected by the financial condition and results of operations of CoBank, ACB, (CoBank). The 2019 CoBank Annual Report to Shareholders, and the CoBank quarterly shareholders' reports are available free of charge by accessing CoBank's website, [www.cobank.com](http://www.cobank.com), or may be obtained at no charge by contacting us at 202 Poplar Street, Sterling, Colorado 80751 or calling (970) 522-5295.

### **CURRENT OVERVIEW**

The first half of 2020 experienced economic, social and political upheaval both domestically and abroad. Large-scale lockdown actions by government authorities to stem the spread of the COVID-19 virus shut down entire sectors of the global economy, forced millions of people out of work, contracted economic output, and drove business and consumer spending drastically lower. Deloitte reported a baseline forecast of GDP falling over 17% in the first two quarters of 2020. Considering these factors, the Fed's response to the pandemic has been prompt and strong, and for the most part headed off a total meltdown of the financial markets. The Fed funds rate was lowered to 0.25% during the first quarter of the year and has remained at this level, and is predicted to remain near zero for the foreseeable future. Further emergency monetary stimulus tools may be employed to ensure the financial system continues to function.

The Administration and Congress have also passed aggressive fiscal stimulus measures covering both consumers, government agencies, states, agriculture and private industry. In late March 2020, Congress passed the Coronavirus Aid, Relief and Economic Security (CARES) Act. Among other provisions, the CARES Act made available for small businesses almost \$350 billion under the Paycheck Protection Program (PPP), which is a guaranteed loan program administered by the Small Business Administration (SBA). Premier Farm Credit obtained approval from the SBA in early April of 2020 to participate as a lender in the PPP and successfully processed \$1.1 million in PPP loans for customers before the initial round of funding for the program was depleted. In April 2020, Congress increased funding for the PPP by \$310 billion and we continued to participate and support borrowers through the program. In addition, producers were eligible to apply for the Coronavirus Food Assistance Program (CFAP) to receive funds to help alleviate the impacts of drastic price declines and marketing challenges, and Premier Farm Credit worked to alert our customers. We also chose to provide customized loan solutions for borrowers experiencing financial stress in lieu of a blanket deferment program, in an effort to best meet the needs of each customer, which has been largely successful where needed.

The agricultural sector in our area continues to be challenged by a myriad of factors at quarter-end, including low commodity prices, adverse weather conditions, and poor crop conditions. Conditions in the rural communities we serve remain largely stable, but will continue to suffer economic hardships in sync with agriculture due to business dependence on the industry. April through June of 2020 was marked by heat in excess of normal, persistent high winds and lack of widespread and regular precipitation. A large-scale hail and macro burst storm, with winds topping out at 112 MPH, went through a portion of our territory in early June. Widespread damage to crops, buildings, grain storage facilities, and homes occurred. Growing conditions for grass and dryland crops deteriorated significantly through the second quarter, with a significant portion of our territory currently experiencing what is categorized as 'Severe' drought. Producers with irrigation, however, have benefited from the additional heat units. The outlook for profitability in both the cash grain and livestock segments this year appears challenging at this time, but conditions and markets can change rapidly, which would help alleviate the situation. Association credit quality reflects modest improvement during the first half of 2020, due to favorable loan performance and borrowers retiring debt. It is anticipated that credit quality in our direct and purchased portfolios will reflect some deterioration, however Premier Farm Credit remains well-capitalized to support operations in this challenging environment. The COVID-19 pandemic has heightened many risks, including credit risk, liquidity risk, market risk, and operational risk. The effectiveness of our mitigation efforts and the extent to which COVID-19 affects our business, results of operations and financial condition may depend on factors beyond our control, but we remain vigilant to take action when and where we can.

Business operations for Premier Farm Credit remained affected by the pandemic but still high-functioning, particularly with some easing of restrictions. All location lobbies were re-opened June 1, with good health guidelines and social

distancing and physical barriers in place. In late May, staff migrated back to regular offices and schedules, with some exceptions and careful monitoring. Management continues to share illness and COVID-related procedures, information, and best practices with staff and is committed to keeping the wellness and safety of our employees, customers and stakeholders a top priority. As states and cities have re-opened, certain areas of the country have experienced a substantial increase in cases. It remains to be seen how effective policy responses will be given the unique attributes of the continuing pandemic. Protests, demonstrations and riots have been commonplace as the nation struggles with racial inequality, social upheaval and general unrest in an election year. Premier Farm Credit will continue to monitor developments on all fronts and remains poised to adjust business operations in response as needed.

## **LOAN PORTFOLIO**

Loans outstanding at June 30, 2020, totaled \$742.9 million, an increase of \$31.6 million, or 4.45%, from loans of \$711.3 million at December 31, 2019. The increase was primarily due to new loans booked and increased usage of operating lines of credit during 2020, partially offset by loan prepayments and principal reductions on term loans.

## **RESULTS OF OPERATIONS**

Net income for the six months ended June 30, 2020, was \$6.7 million, a decrease of \$1.0 million, or 12.38%, from the same period ended one year ago. The decrease in net income was primarily attributed to a \$207 thousand provision for credit losses in the first half of 2020 compared to a \$510 thousand credit loss reversal in the same time period last year, and increased noninterest expenses.

Net interest income for the six months ended June 30, 2020, was \$9.9 million, an increase of \$80 thousand, or 0.82%, compared with the six months ended June 30, 2019. Net interest income increased as a result of increased average loan volume compared to the same prior year period.

The provision for credit losses for the six months ended June 30, 2020, was \$207 thousand, compared to \$510 thousand credit loss reversal for the same period ended one year ago. The provision for loan losses in 2020 includes an additional level of reserves to reflect inherent losses in our loan portfolio resulting from deterioration in the environment and business disruptions related to COVID-19. The credit loss reversal in 2019 was primarily related to the elimination of a management reserve related to the Republican Basin Well Users.

Noninterest income increased \$10 thousand during the first six months of 2020 compared with the first six months in 2019 primarily due to increases in loan fees and financially related services income. Also included in noninterest income is a refund of \$148 thousand from Farm Credit System Insurance Corporation (FCSIC), a decrease of \$15 thousand compared with the refund in 2019. The refunds are our portion of excess funds above the secure base amount in the FCSIC Allocated Insurance Reserve Accounts. Refer to the 2019 Annual Report to Shareholders for additional information. We also received mineral income of \$228 thousand during the first six months of 2020, which is distributed to us quarterly by CoBank. The mineral income decrease for the six months ended June 30, 2020, compared with first six months of 2019 is primarily the result of the significant drop in crude oil and natural gas prices and production volumes in the second quarter of 2020.

During the first six months of 2020, noninterest expense increased \$325 thousand to \$5.0 million, primarily due to modest increases in salary and employee benefit expenses and increased costs of purchased services from AgVantis.

## **CAPITAL RESOURCES**

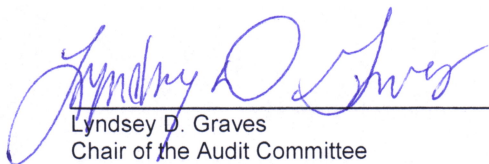
Our shareholders' equity at June 30, 2020, was \$177.7 million, an increase from \$170.9 million at December 31, 2019. This increase is due to net income and the amortization of pension costs included in the net periodic benefit cost, partially offset by net stock reductions.

## OTHER MATTERS

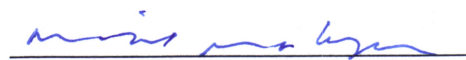
### Future of LIBOR

In 2017, the United Kingdom's Financial Conduct Authority, announced its intention to stop persuading or compelling the group of major banks that sustains LIBOR to submit rate quotations after 2021. As a result, it is uncertain whether LIBOR will continue to be quoted after 2021. We continue to analyze potential risks associated with the LIBOR transition, including financial, operational, legal, tax, reputational and compliance risks. At this time we are unable to predict whether or when LIBOR will cease to be available or if SOFR or any other alternative reference rate will become the benchmark to replace LIBOR. Refer to the 2019 Annual Report for further information.

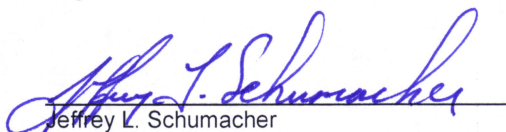
The undersigned certify they have reviewed this report, this report has been prepared in accordance with all applicable statutory or regulatory requirements and the information contained herein is true, accurate, and complete to the best of his or her knowledge and belief.



Lyndsey D. Graves  
Chair of the Audit Committee  
August 4, 2020



Michael Grauberger  
President & CEO  
August 4, 2020



Jeffrey L. Schumacher  
Chief Financial Officer  
August 4, 2020

## Consolidated Statement of Condition

(Dollars in Thousands)

	June 30 2020	December 31 2019
	UNAUDITED	AUDITED
<b>ASSETS</b>		
Loans	\$ 742,924	\$ 711,281
Less allowance for loan losses	2,396	2,178
Net loans	740,528	709,103
Cash	1,985	12,840
Accrued interest receivable	10,137	10,786
Investment in CoBank, ACB	21,863	21,782
Premises and equipment, net	837	910
Prepaid benefit expense	2,919	2,666
Other assets	2,529	4,463
<b>Total assets</b>	<b>\$ 780,798</b>	<b>\$ 762,550</b>
<b>LIABILITIES</b>		
Note payable to CoBank, ACB	\$ 588,059	\$ 568,955
Advance conditional payments	11,524	11,019
Accrued interest payable	838	1,219
Patronage distributions payable	-	5,500
Accrued benefits liability	759	757
Reserve for unfunded commitments	365	351
Other liabilities	1,594	3,834
<b>Total liabilities</b>	<b>603,139</b>	<b>591,635</b>
<b>Commitments and Contingencies</b>		
<b>SHAREHOLDERS' EQUITY</b>		
Capital stock	861	867
Unallocated retained earnings	177,049	170,325
Accumulated other comprehensive income/(loss)	(251)	(277)
<b>Total shareholders' equity</b>	<b>177,659</b>	<b>170,915</b>
<b>Total liabilities and shareholders' equity</b>	<b>\$ 780,798</b>	<b>\$ 762,550</b>

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statement of Comprehensive Income

(Dollars in Thousands)

	For the three months ended June 30		For the six months ended June 30	
UNAUDITED	2020	2019	2020	2019
<b>INTEREST INCOME</b>				
Loans	\$ 7,631	\$ 8,877	\$ 15,915	\$ 17,329
<b>Total interest income</b>	<b>7,631</b>	<b>8,877</b>	<b>15,915</b>	<b>17,329</b>
<b>INTEREST EXPENSE</b>				
Note payable to CoBank, ACB	2,673	3,760	6,005	7,452
Other	6	41	38	85
<b>Total interest expense</b>	<b>2,679</b>	<b>3,801</b>	<b>6,043</b>	<b>7,537</b>
Net interest income	4,952	5,076	9,872	9,792
(Credit loss reversal)/Provision for credit losses	(9)	(613)	207	(510)
Net interest income after credit loss reversal/provision for credit losses	4,961	5,689	9,665	10,302
<b>NONINTEREST INCOME</b>				
Financially related services income	57	25	114	70
Loan fees	171	86	281	150
Patronage distribution from Farm Credit institutions	587	619	1,149	1,253
Farm Credit Insurance Fund distribution	-	-	148	163
Mineral income	102	120	228	298
Other noninterest income	30	45	107	83
<b>Total noninterest income</b>	<b>947</b>	<b>895</b>	<b>2,027</b>	<b>2,017</b>
<b>NONINTEREST EXPENSE</b>				
Salaries and employee benefits	1,442	1,219	2,811	2,430
Occupancy and equipment	89	96	203	218
Purchased services from AgVantis, Inc.	430	410	860	820
Farm Credit Insurance Fund premium	106	111	208	222
Supervisory and examination costs	73	71	146	143
Other noninterest expense	285	389	731	801
<b>Total noninterest expense</b>	<b>2,425</b>	<b>2,296</b>	<b>4,959</b>	<b>4,634</b>
Income before income taxes	3,483	4,288	6,733	7,685
Provision for income taxes	5	4	9	9
<b>Net income</b>	<b>3,478</b>	<b>4,284</b>	<b>6,724</b>	<b>7,676</b>
<b>COMPREHENSIVE INCOME</b>				
Amortization of retirement costs	13	14	26	28
<b>Total comprehensive income</b>	<b>\$ 3,491</b>	<b>\$ 4,298</b>	<b>\$ 6,750</b>	<b>\$ 7,704</b>

The accompanying notes are an integral part of these consolidated financial statements.

## Consolidated Statement of Changes in Shareholders' Equity

(Dollars in Thousands)

UNAUDITED	Capital Stock	Unallocated Retained Earnings	Accumulated Other Comprehensive Income/(Loss)	Total Shareholders' Equity
<b>Balance at December 31, 2018</b>	\$ 862	\$ 161,486	\$ (285)	\$ 162,063
Comprehensive income		7,676	28	7,704
Stock issued	24			24
Stock retired	(22)			(22)
<b>Balance at June 30, 2019</b>	\$ 864	\$ 169,162	\$ (257)	\$ 169,769
<b>Balance at December 31, 2019</b>	\$ 867	\$ 170,325	\$ (277)	\$ 170,915
Comprehensive income		6,724	26	6,750
Stock issued	37			37
Stock retired	(43)			(43)
<b>Balance at June 30, 2020</b>	\$ 861	\$ 177,049	\$ (251)	\$ 177,659

The accompanying notes are an integral part of these consolidated financial statements.

## **NOTES TO FINANCIAL STATEMENTS**

(Unaudited)

### **NOTE 1 - ORGANIZATION AND SIGNIFICANT ACCOUNTING POLICIES**

A description of the organization and operations of Premier Farm Credit, ACA (the Association), the significant accounting policies followed, and the financial condition and results of operations as of and for the year ended December 31, 2019, are contained in the 2019 Annual Report to Shareholders. These unaudited second quarter 2020 financial statements should be read in conjunction with the 2019 Annual Report to Shareholders.

The accompanying unaudited financial statements have been prepared in accordance with accounting principles generally accepted in the U.S. (GAAP) for interim financial information. Accordingly, they do not include all of the disclosures required by GAAP for annual financial statements and should be read in conjunction with the audited financial statements as of and for the year ended December 31, 2019, as contained in the 2019 Annual Report to Shareholders.

In the opinion of management, the unaudited financial information is complete and reflects all adjustments, consisting of normal recurring adjustments, necessary for a fair statement of results for the interim periods. The preparation of financial statements in accordance with GAAP requires management to make estimates and assumptions that affect the amounts reported in the financial statements and accompanying notes. Actual results could differ from those estimates. The results of operations for interim periods are not necessarily indicative of the results to be expected for the full year ending December 31, 2020. Descriptions of the significant accounting policies are included in the 2019 Annual Report to Shareholders. In the opinion of management, these policies and the presentation of the interim financial condition and results of operations conform with GAAP and prevailing practices within the banking industry.

#### **Recently Adopted or Issued Accounting Pronouncements**

In March 2020, the Financial Accounting Standards Board (FASB) issued guidance entitled "Facilitation of the Effects of Reference Rate Reform on Financial Reporting." The guidance provides optional expedients and exceptions for applying GAAP to contracts, hedging relationships and other transactions affected by reference rate reform. The guidance simplifies the accounting evaluation of contract modifications that replace a reference rate affected by reference rate reform and contemporaneous modifications of other contracts related to the replacement of the reference rate. The optional amendments are effective as of March 12, 2020, through December 31, 2022. The Association is evaluating the impact of adoption on its financial condition and its results of operations.

In December 2019, the Financial Accounting Standards Board (FASB) issued guidance entitled "Simplifying the Accounting for Income Taxes." This guidance eliminates certain intra period tax allocations, foreign deferred tax recognition and interim period tax calculations. In addition, the guidance simplifies disclosure regarding capital and franchise taxes, the allocation of goodwill in business combinations, subsidiary financial statements and other disclosures. The new guidance is intended to eliminate and/or simplify certain aspects of income tax accounting that are complex or that require significant judgment in application or presentation. The guidance becomes effective for fiscal years beginning after December 15, 2021. Early adoption of the guidance is permitted and the institution adopted this guidance on January 1, 2020. The adoption of this guidance did not materially impact the institution's financial condition or results of operations.

In August 2018, the Financial Accounting Standards Board (FASB) issued guidance entitled "Customer's Accounting for Implementation Costs Incurred in a Cloud Computing Arrangement That Is a Service Contract." The guidance aligns the requirements for capitalizing implementation costs incurred in a hosting arrangement that is a service contract with the requirements for capitalizing implementation costs incurred to develop or obtain internal-use software (and hosting arrangements that include an internal-use software license). The accounting for the service element of a hosting arrangement that is a service contract is not affected by this guidance. This guidance became effective for interim and annual periods beginning after December 15, 2019. The guidance also requires an entity (customer) to expense the capitalized implementation costs of a hosting arrangement that is a service contract over the term of the hosting arrangement. It further specifies where to present expense and payments in the financial statements. The guidance is to be applied on a retrospective or prospective basis to all implementation costs incurred after the date of adoption. The adoption of this guidance did not materially impact the Association's financial condition or its results of operations.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Defined Benefit Plans." The guidance modifies the disclosure requirements for employers that sponsor defined benefit pension or other postretirement plans. This guidance becomes effective for fiscal years ending after December 15, 2020. Early adoption is permitted. The guidance is to be applied on a retrospective basis

for all periods. The adoption of this guidance will not impact the Association's financial condition or its results of operations, but will impact the employee benefit plan disclosures.

In August 2018, the FASB issued guidance entitled "Disclosure Framework — Changes to the Disclosure Requirements for Fair Value Measurement." The guidance modifies the requirements on fair value measurements by removing, modifying or adding to the disclosures. This guidance became effective for interim and annual periods beginning after December 15, 2019. Early adoption was permitted and an entity was permitted to early adopt any removal or modified disclosures and delay adoption of the additional disclosures until their effective date. The Association early adopted the removal and modified disclosures during the fourth quarter of 2018. The adoption of this guidance did not impact the Association's financial condition or its results of operations, but will impact the fair value measurements disclosures.

In June 2016, the FASB issued guidance entitled "Measurement of Credit Losses on Financial Instruments." The guidance replaces the current incurred loss impairment methodology with a methodology that reflects expected credit losses and requires consideration of a broader range of reasonable and supportable information to inform credit loss estimates. Credit losses relating to available-for-sale securities would also be recorded through an allowance for credit losses. For public business entities that are not U.S. Securities and Exchange Commission filers this guidance was to become effective for interim and annual periods beginning after December 15, 2020, with early application permitted. On October 16, 2019, the FASB approved deferral of the effective date for certain entities for this guidance by two years, which will result in the new credit loss standard becoming effective for interim and annual reporting periods beginning after December 15, 2022. The Association qualifies for the delay in the adoption date. The Association continues to evaluate the impact of adoption on its financial condition and its results of operations.

## NOTE 2 - LOANS AND ALLOWANCE FOR LOAN LOSSES

A summary of loans follows:

<i>(dollars in thousands)</i>	June 30, 2020	December 31, 2019
Real estate mortgage	\$ 388,086	\$ 383,380
Production and intermediate-term	163,726	166,869
Agribusiness	130,194	116,145
Rural Infrastructure	46,398	37,082
Rural residential real estate	275	154
Agricultural export finance	14,245	7,651
<b>Total Loans</b>	<b>\$ 742,924</b>	<b>\$ 711,281</b>

The Association purchases and sells participation interests with other parties in order to diversify risk, manage loan volume and comply with Farm Credit Administration regulations. The following table presents information regarding the balances of participations purchased and sold at June 30, 2020:

<i>(dollars in thousands)</i>	Other Farm Credit Institutions	
	Purchased	Sold
Real estate mortgage	\$ 29,893	\$ 25,227
Production and intermediate-term	37,823	5,460
Agribusiness	127,692	-
Rural infrastructure	46,398	-
Agricultural export finance	14,245	-
<b>Total</b>	<b>\$ 256,051</b>	<b>\$ 30,687</b>

One credit quality indicator utilized by the Association is the Farm Credit Administration Uniform Loan Classification System that categorizes loans into five categories. The categories are defined as follows:

- Acceptable – assets are expected to be fully collectible and represent the highest quality.
- Other assets especially mentioned (OAEM) – assets are currently collectible but exhibit some potential weakness.
- Substandard – assets exhibit some serious weakness in repayment capacity, equity and/or collateral pledged on the loan.
- Doubtful – assets exhibit similar weaknesses to substandard assets; however, doubtful assets have additional weaknesses in existing factors, conditions and values that make collection in full highly questionable.
- Loss – assets are considered uncollectible.

The following table shows loans and related accrued interest classified under the Farm Credit Administration Uniform Loan Classification System as a percentage of total loans and related accrued interest receivable by loan type as of:

	June 30, 2020	December 31, 2019
Real estate mortgage		
Acceptable	87.79%	85.78%
OAEM	9.02%	9.11%
Substandard	3.19%	5.11%
Total	100.00%	100.00%
Production and intermediate-term		
Acceptable	85.22%	83.55%
OAEM	7.20%	6.93%
Substandard	7.58%	9.52%
Total	100.00%	100.00%
Agribusiness		
Acceptable	97.41%	95.91%
OAEM	2.01%	2.84%
Substandard	0.58%	1.25%
Total	100.00%	100.00%
Rural infrastructure		
Acceptable	91.31%	91.37%
OAEM	3.04%	6.64%
Substandard	5.65%	1.99%
Total	100.00%	100.00%
Rural residential real estate		
Acceptable	100.00%	100.00%
Total	100.00%	100.00%
Agricultural export finance		
Acceptable	100.00%	100.00%
Total	100.00%	100.00%
Total Loans		
Acceptable	89.34%	87.34%
OAEM	6.86%	7.36%
Substandard	3.80%	5.30%
Total	100.00%	100.00%

High risk assets consist of impaired loans and other property owned. These nonperforming assets (including related accrued interest) and related credit quality are as follows:

<i>(dollars in thousands)</i>	June 30, 2020	December 31, 2019
Nonaccrual loans		
Real estate mortgage	\$ 66	\$ 78
Agribusiness	232	758
Total nonaccrual loans	\$ 298	\$ 836
Accruing loans 90 days past due		
Production and intermediate-term	\$ 22	\$ -
Total accruing loans 90 days past due	\$ 22	\$ -
Total impaired loans	\$ 320	\$ 836
Total high risk assets	\$ 320	\$ 836

The Association had no accruing restructured loans and no other property owned for the periods presented.

Additional impaired loan information is as follows:

	June 30, 2020			December 31, 2019		
<i>(dollars in thousands)</i>	Recorded Investment	Unpaid Principal Balance	Related Allowance	Recorded Investment	Unpaid Principal Balance	Related Allowance
Impaired loans with no related allowance for loan losses:						
Real estate mortgage	\$ 66	\$ 78		\$ 78	\$ 83	
Production and intermediate-term	22	21		-	-	
Agribusiness	232	383		758	987	
Total	\$ 320	\$ 482		\$ 836	\$ 1,070	

Note: The recorded investment in the loan receivable is the face amount increased or decreased by applicable accrued interest and unamortized premium, discount, finance charges, or acquisition costs and may also reflect a previous direct write-down of the loan receivable.

	For the Three Months Ended June 30, 2020		For the Three Months Ended June 30, 2019	
<i>(dollars in thousands)</i>	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
Impaired loans with a related allowance for loan losses:				
Agribusiness	\$ -	\$ -	\$ 299	\$ -
Total	\$ -	\$ -	\$ 299	\$ -
Impaired loans with no related allowance for loan losses:				
Real estate mortgage	\$ 75	\$ -	\$ 1,338	\$ 303
Production and intermediate-term	11	-	-	-
Agribusiness	235	104	943	16
Total	\$ 321	\$ 104	\$ 2,281	\$ 319
Total impaired loans:				
Real estate mortgage	\$ 75	\$ -	\$ 1,338	\$ 303
Production and intermediate-term	11	-	-	-
Agribusiness	235	104	1,242	16
Total	\$ 321	\$ 104	\$ 2,580	\$ 319

	For the Six Months Ended June 30, 2020		For the Six Months Ended June 30, 2019	
	Average Impaired Loans	Interest Income Recognized	Average Impaired Loans	Interest Income Recognized
<i>(dollars in thousands)</i>				
Impaired loans with a related allowance for loan losses:				
Agribusiness	\$ -	\$ -	\$ 333	\$ -
Total	\$ -	\$ -	\$ 333	\$ -
Impaired loans with no related allowance for loan losses:				
Real estate mortgage	\$ 73	\$ -	\$ 1,572	\$ 303
Production and intermediate-term	22	-	-	-
Agribusiness	232	49	1,010	16
Total	\$ 327	\$ 49	\$ 2,582	\$ 319
Total impaired loans:				
Real estate mortgage	\$ 73	\$ -	\$ 1,572	\$ 303
Production and intermediate-term	22	-	-	-
Agribusiness	232	49	1,343	16
Total	\$ 327	\$ 49	\$ 2,915	\$ 319

The following tables provide an age analysis of past due loans (including accrued interest):

<b>June 30, 2020</b> <i>(dollars in thousands)</i>	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Recorded Investment in Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
Real estate mortgage	\$ 95	\$ -	\$ 95	\$ 394,982	\$ 395,077	\$ -
Production and intermediate-term	164	22	186	166,241	166,427	22
Agribusiness	-	-	-	130,527	130,527	-
Rural infrastructure	-	-	-	46,476	46,476	-
Rural residential real estate	-	-	-	276	276	-
Agricultural export finance	-	-	-	14,278	14,278	-
Total	\$ 259	\$ 22	\$ 281	\$ 752,780	\$ 753,061	\$ 22

<b>December 31, 2019</b> <i>(dollars in thousands)</i>	30-89 Days Past Due	90 Days or More Past Due	Total Past Due	Not Past Due or less than 30 Days Past Due	Recorded Investment in Loans	Recorded Investment Accruing Loans 90 Days or More Past Due
Real estate mortgage	\$ 220	\$ -	\$ 220	\$ 390,912	\$ 391,132	\$ -
Production and intermediate-term	5,537	-	5,537	163,925	169,462	-
Agribusiness	45	525	570	115,899	116,469	-
Rural infrastructure	-	-	-	37,170	37,170	-
Rural residential real estate	-	-	-	154	154	-
Agricultural export finance	-	-	-	7,680	7,680	-
Total	\$ 5,802	\$ 525	\$ 6,327	\$ 715,740	\$ 722,067	\$ -

A summary of changes in the allowance for loan losses is as follows:

<i>(dollars in thousands)</i>	Balance at March 31, 2020	Charge-offs	Recoveries	(Loan Loss Reversals)/ Provision for Loan Losses	Balance at June 30, 2020
Real estate mortgage	\$ 515	\$ -	\$ -	\$ (34)	\$ 481
Production and intermediate-term	698	-	-	(13)	685
Agribusiness	876	-	-	(25)	851
Rural infrastructure	276	-	-	33	309
Rural residential real estate	1	-	-	-	1
Agricultural export finance	44	-	-	25	69
Total	\$ 2,410	\$ -	\$ -	\$ (14)	\$ 2,396

<i>(dollars in thousands)</i>	Balance at December 31, 2019	Charge-offs	Recoveries	Provision for Loan Losses/ (Loan Loss Reversals)	Balance at June 30, 2020
Real estate mortgage	\$ 480	\$ -	\$ -	\$ 1	\$ 481
Production and intermediate-term	796	-	2	(113)	685
Agribusiness	650	-	22	179	851
Rural infrastructure	219	-	-	90	309
Rural residential real estate	-	-	-	1	1
Agricultural export finance	33	-	-	36	69
Total	\$ 2,178	\$ -	\$ 24	\$ 194	\$ 2,396

<i>(dollars in thousands)</i>	Balance at March 31, 2019	Charge-offs	Recoveries	(Loan Loss Reversals)/ Provision for Loan Losses	Balance at June 30, 2019
Real estate mortgage	\$ 1,040	\$ -	\$ -	\$ (561)	\$ 479
Production and intermediate-term	757	-	1	(105)	653
Agribusiness	731	-	-	89	820
Rural infrastructure	225	-	-	(4)	221
Agricultural export finance	16	-	-	2	18
Total	\$ 2,769	\$ -	\$ 1	\$ (579)	\$ 2,191

<i>(dollars in thousands)</i>	Balance at December 31, 2018	Charge-offs	Recoveries	(Loan Loss Reversals)/ Provision for Loan Losses	Balance at June 30, 2019
Real estate mortgage	\$ 1,132	\$ -	\$ -	\$ (653)	\$ 479
Production and intermediate-term	750	1	5	(101)	653
Agribusiness	683	-	-	137	820
Rural infrastructure	208	-	-	13	221
Agricultural export finance	17	-	-	1	18
Total	\$ 2,790	\$ 1	\$ 5	\$ (603)	\$ 2,191

The Association maintains a separate reserve for unfunded commitments, which is included in Liabilities on the Association's Consolidated Statement of Condition. The related provision for the reserve for unfunded commitments is included as part of the provision for credit losses on the Consolidated Statement of Comprehensive Income, along with the provision for loan losses. A summary of changes in the reserve for unfunded commitments follows:

(dollars in thousands)	For the Three Months Ended June 30		For the Six Months Ended June 30	
	2020	2019	2020	2019
Balance at beginning of period	\$ 359	\$ 464	\$ 351	\$ 337
Provision for/(Reversal of) reserve for unfunded commitments	6	(34)	14	93
Total	\$ 365	\$ 430	\$ 365	\$ 430

Additional information on the allowance for loan losses follows:

(dollars in thousands)	Allowance for Loan Losses Ending Balance at June 30, 2020		Recorded Investments in Loans Outstanding Ending Balance at June 30, 2020	
	Individually evaluated for impairment	Collectively evaluated for impairment	Individually evaluated for impairment	Collectively evaluated for impairment
Real estate mortgage	\$ -	\$ 481	\$ 66	\$ 395,011
Production and intermediate-term	-	685	22	166,405
Agribusiness	-	851	232	130,295
Rural infrastructure	-	309	-	46,476
Rural residential real estate	-	1	-	276
Agricultural export finance	-	69	-	14,278
Total	\$ -	\$ 2,396	\$ 320	\$ 752,741

(dollars in thousands)	Allowance for Loan Losses Ending Balance at December 31, 2019		Recorded Investments in Loans Outstanding Ending Balance at December 31, 2019	
	Individually evaluated for impairment	Collectively evaluated for impairment	Individually evaluated for impairment	Collectively evaluated for impairment
Real estate mortgage	\$ -	\$ 480	\$ 77	\$ 391,055
Production and intermediate-term	-	796	-	169,462
Agribusiness	-	650	758	115,711
Rural infrastructure	-	219	-	37,170
Rural residential real estate	-	-	-	154
Agricultural export finance	-	33	-	7,680
Total	\$ -	\$ 2,178	\$ 835	\$ 721,232

A restructuring of a debt constitutes a troubled debt restructuring (TDR) if the creditor, for economic or legal reasons related to the debtor's financial difficulties, grants a concession to the debtor that it would not otherwise consider. The Association recorded no TDRs during the six months ended June 30, 2020.

The Association had no TDRs within the previous 12 months and for which there were subsequent payment defaults during the first six months of 2020 and 2019. There were no additional commitments to lend to borrowers whose loans have been modified in troubled debt restructuring at June 30, 2020 and December 31, 2019.

The following table provides information on outstanding loans restructured in troubled debt restructurings at period end. These loans are included as impaired loans in the impaired loan table.

<i>(dollars in thousands)</i>	Loans modified as TDRs		TDRs in Nonaccrual Status*	
	June 30, 2020	December 31, 2019	June 30, 2020	December 31, 2019
Agribusiness	\$ -	\$ 267	\$ -	\$ 267
Total	\$ -	\$ 267	\$ -	\$ 267

\* Represents the portion of loans modified as TDRs (first column) that are in nonaccrual status.

### NOTE 3 - CAPITAL

A summary of select capital ratios based on a three-month average and minimums set by the Farm Credit Administration follows:

	As of June 30, 2020	As of December 31, 2019	Regulatory Minimums	Capital Conservation Buffer	Total
Risk Adjusted:					
Common equity tier 1 ratio	18.78%	19.14%	4.5%	2.5%	7.0%
Tier 1 capital ratio	18.78%	19.14%	6.0%	2.5%	8.5%
Total capital ratio	19.12%	19.45%	8.0%	2.5%	10.5%
Permanent capital ratio	18.83%	19.19%	7.0%	-	7.0%
Non-risk-adjusted:					
Tier 1 leverage ratio	20.46%	20.85%	4.0%	1.0%	5.0%
Unallocated retained earnings and equivalents leverage ratio	20.94%	21.32%	1.5%	-	1.5%

If capital ratios fall below the regulatory minimum plus buffer amounts, capital distributions (equity redemptions, cash dividend payments, and cash patronage payments) and discretionary senior executive bonuses are restricted or prohibited without prior FCA approval.

The following table presents the activity in the accumulated other comprehensive income/loss, net of tax by component:

<i>(dollars in thousands)</i>	For the Three Months Ended June 30		For the Six Months Ended June 30	
	2020	2019	2020	2019
Pension and other benefit plans:				
Beginning balance	\$ (264)	\$ (272)	\$ (277)	\$ (285)
Amounts reclassified from accumulated other comprehensive loss	13	14	26	27
Net current period other comprehensive income	13	14	26	27
Ending balance	\$ (251)	\$ (258)	\$ (251)	\$ (258)

The following tables represent reclassifications out of accumulated other comprehensive loss:

(dollars in thousands)	Amount Reclassified from Accumulated Other Comprehensive Loss		Location of Gain/Loss Recognized in Statement of Income
	For the Three Months Ended June 30		
	2020	2019	
Pension and other benefit plans:			Salaries and employee benefits
Net actuarial loss	\$ 13	\$ 14	
Total reclassifications	\$ 13	\$ 14	

(dollars in thousands)	Amount Reclassified from Accumulated Other Comprehensive Loss		Location of Gain/Loss Recognized in Statement of Income
	For the Six Months Ended June 30		
	2020	2019	
Pension and other benefit plans:			Salaries and employee benefits
Net actuarial loss	\$ 26	\$ 27	
Total reclassifications	\$ 26	\$ 27	

#### NOTE 4 - FAIR VALUE MEASUREMENTS

Accounting guidance defines fair value as the exchange price that would be received for an asset or paid to transfer a liability in the principal or most advantageous market for the asset or liability. See Note 2 of the 2019 Annual Report to Shareholders for a more complete description.

Assets measured at fair value on a recurring basis are summarized below:

<i>(dollars in thousands)</i>	Fair Value Measurement Using			Total Fair Value
	Level 1	Level 2	Level 3	
Assets held in nonqualified benefits trusts				
<b>June 30, 2020</b>	\$ 516	\$ -	\$ -	\$ 516
December 31, 2019	\$ 736	\$ -	\$ -	\$ 736

The Association had no liabilities measured at fair value on a recurring basis at June 30, 2020 or December 31, 2019.

The Association had no assets or liabilities measured at fair value on a non-recurring basis at June 30, 2020 or December 31, 2019.

## **Valuation Techniques**

As more fully discussed in Note 2 of the 2019 Annual Report to Shareholders, accounting guidance establishes a fair value hierarchy, which requires an entity to maximize the use of observable inputs and minimize the use of unobservable inputs when measuring fair value. The following presents a brief summary of the valuation techniques used by the Association for assets and liabilities, subject to fair value measurement.

### *Assets Held in Non-Qualified Benefits Trusts*

Assets held in trust funds related to deferred compensation and supplemental retirement plans are classified within Level 1. The trust funds include investments that are actively traded and have quoted net asset values that are observable in the marketplace.

### *Loans Evaluated for Impairment*

For impaired loans measured on a non-recurring basis, the fair value is based upon the underlying collateral since the loans are collateral dependent loans for which real estate is the collateral. The fair value measurement process uses independent appraisals and other market-based information, but in many cases, it also requires significant input based on management's knowledge of and judgment about current market conditions, specific issues relating to the collateral and other matters. As a result, these fair value measurements fall within Level 3 of the hierarchy. When the value of the real estate, less estimated costs to sell, is less than the principal balance of the loan, a specific reserve is established. The fair value of these loans would fall under Level 2 hierarchy if the process uses independent appraisals and other market-based information.

## **NOTE 5 - SUBSEQUENT EVENTS**

The Association has evaluated subsequent events through August 4, 2020, which is the date the financial statements were issued, and no material subsequent events were identified.